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Importance of the Online Demo Server facility

In March'22 you may have seen an invitation to <u>Share a Demo of Your Open Exchange Application</u> The service behind it - InterSystems Online Demo Server (ODS) - is not something new

I saw it first during <u>InterSystems Developer Tools Contest</u> in March '21 as Bonus points. Meanwhile, it became a fixed Bonus item over the later contests. Also the actual #24. And by today we see already <u>80 packages listed in OEX as available on ODS.</u>

To me the advantage for developers is apparent:

- You give your "Customer" direct access to your product
 - Video is also a great promotion tool.
 - But that YOU know to use your own product is not so impressive
- Your Docker container is built in a "normed" installation
 - No doubt Docker is an impressive tool.
 - But there are various flavors on Win, MAC, and Linux that may cause headaches.
 - I skip my personal stories on special features and settings.
 - Your "Customer" saves time to get a quick view of your offer
 - You can be sure that he sees what you have planned for him to see
 - You have no problem with ports and other "local" variations of the container

So hear my message:

Use the offer of the ODS facility for better visibility and more Bonus points!

I'm sure, YOU are a winner !

<u>#Open Exchange</u>

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